



## Our Role in the SEB Program

- Provide training workshops
- Evaluate business concepts and plans
- Provide support and coaching
- Help identify and assist with challenges
- Coordinate services



# Self-Employment Benefits Program Overview

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# Eligible Clients

## Self – Employment services may be available to the following Client types:

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- EI Clients;
- General Clients with a Disability; and
- BCEA PWD and PPMB Clients.

BCEA Clients must also qualify or be eligible for the Ministry's Self-Employment Program of business deductions and exemptions. Prior to being approved for Self-Employment Services, BCEA Clients are required to discuss any potential impacts on their BCEA assistance with an Employment and Assistance Worker and the requirements related to self-employment income reporting to the Ministry's Service Delivery Division, as well as income and assets limits. Your WorkBC Case Manager will help you navigate this.



# FINANCIAL SUPPORTS

## Possible financial benefits for up to 48 weeks

10 weeks for Business Plan Development (BPD)  
38 weeks for Business Launch and Implementation

## EI benefit protection or program living supports

EI Active - EI continues until it runs out then living supports kick in  
EI Reachback - living supports of \$650 per week for up to 48 weeks

## Additional potential supports

Daycare and transportation during BPD phase

**\*\*\*Please note that non-compliance with your financial agreement with WorkBC will lead to immediate termination of financial support and may put you in a position of overpayment\*\***



# Self-Employment Services Overview



## CLIENT ASSESSMENT

WorkBC Employment Coach

Eligibility and suitability  
Referral to Community Futures



## ORIENTATION

CF Training Department

Program Orientation  
Entrepreneurial Assessment



## CONCEPT DEVELOPMENT

CF Training Department

Business Model Canvas Workshops  
Business Concept Development

# Self-Employment Services Overview



## CONCEPT APPROVAL

Application package  
SE Committee approval  
Support negotiation



## BUSINESS PLAN DEVELOPMENT

Key business planning topics covered  
in 10 workshops  
One-on-one coaching  
Up to 10 weeks



## BUSINESS PLAN APPROVAL

Business plan completion  
SE Committee approval

# Self-Employment Services Overview



## **BUSINESS LAUNCH**

Support negotiation with WorkBC  
Up to 38 weeks of continued financial  
support



## **BUSINESS IMPLEMENTATION**

Additional workshops  
One-on-one coaching  
Site visit  
Monthly reporting





# Personal Investment Requirements

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**Clients must demonstrate that they have access to 100% of the start-up and implementation costs by way of any combination of their own funds, a loan or outside investment and in-kind assets by the end of the Business Plan Development phase of the program.**





# Personal Investment Requirements

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## ACCEPTED VERIFICATION

- Current bank statement
- Evidence of a loan or line of credit
- In-kind contributions need proof of ownership
  - Vehicle - ICBC registration
  - Tools, equipment, furniture can provide photos

# Participant Commitment



During the 48 weeks of the program

- Clients must work a minimum of 35 hours per week in their business
- No interruptions are allowed except for compassionate leave, leave to attend a funeral, medical leave, jury duty
- No vacation is allowed
- Clients may not leave the province except if it is for business and they have received prior written approval
- In the case of a partnership, client must own at least 51% of the business for the duration of the program



## Business Criteria - Support

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### **NEW BUSINESS CREATION**

New business must be viable and sustainable  
Must not saturate current markets

### **PURCHASE OF EXISTING BUSINESS**

Clients must not take over the business until approved for the SE Program (following Business Concept Development)

### **FRANCHISES**

Evaluated on a case-by-case basis  
Decision on franchise support is determined by WorkBC and Community Futures



Business  
Criteria -  
No Support



### **COMMISSION BASED REVENUE**

Real Estate, Mortgage Brokers, etc.



### **MULTI-LEVEL MARKETING VENTURES**

Tupperware, Mary Kay, Amway, etc.



### **SEASONAL OR PART-TIME VENTURES**

Business plan must show year-round plan for generating revenues



### **BUSINESSES PROMOTING SEX, RELIGION OR POLITICS**

# Any Questions?



For further inquiries, please contact

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